



*Deploying Social Internet of Things and cognitive digital twins  
for optimized and ad-hoc logistics collaborations*

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# Trends

eCommerce  
growth

Same day  
delivery

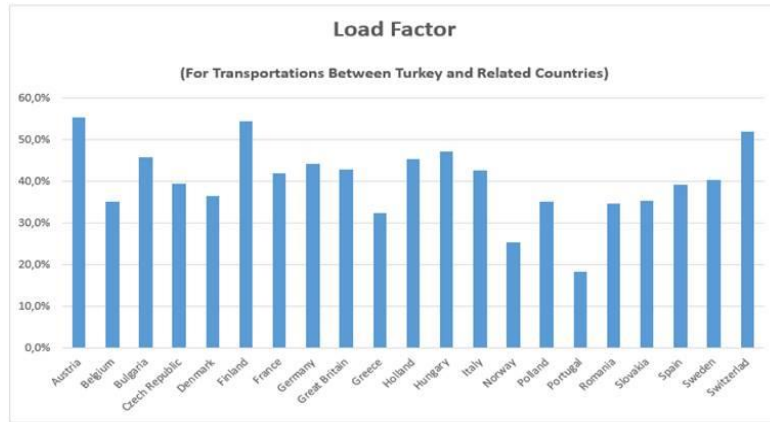
Universal  
Postal Sector  
Transformation

Globalization

...

# Main Challenges

## Load factor optimization

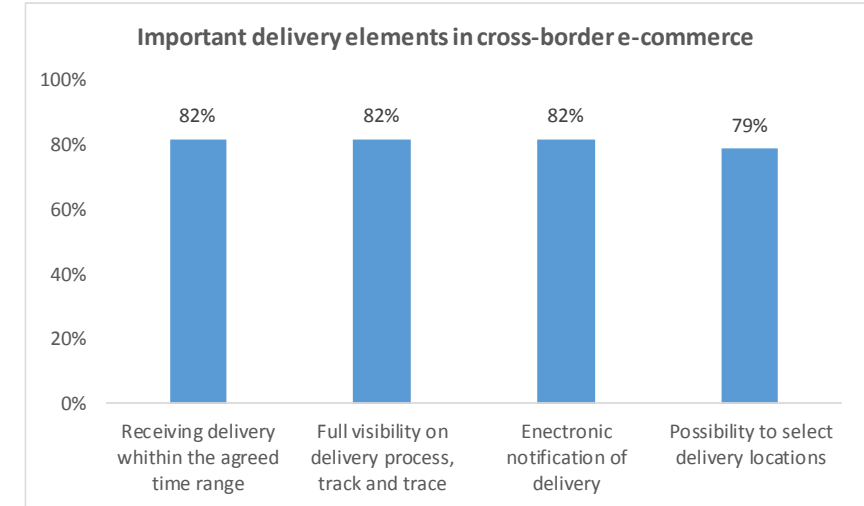


EKOL figures

## Dynamic response to events and ad-hoc orders

- Ad-hoc deliveries/ returns
  - Missed deliveries
- ~25% of the total delivery requests for EKOL Logistics is on the fly.

## The growth of ecommerce and Cross-country deliveries



Ecommerce Europe's Cross-Border E-commerce Barometer 2016

Today

The need

- Merge/consolidate deliveries
- Identify “nearby” opportunities
- Create ad-hoc collaborations

- Flexibility
- (re)schedule deliveries
- Knowledge generation from big data (events, missed deliveries, traffic, etc.)

- Common information models
- Alignment of tools and delivery processes

COG-LO

### “Tweeting CLOs” Tool

- IoT and Analytics technology
- Tools to identify possible collaborations in real-time and along the route

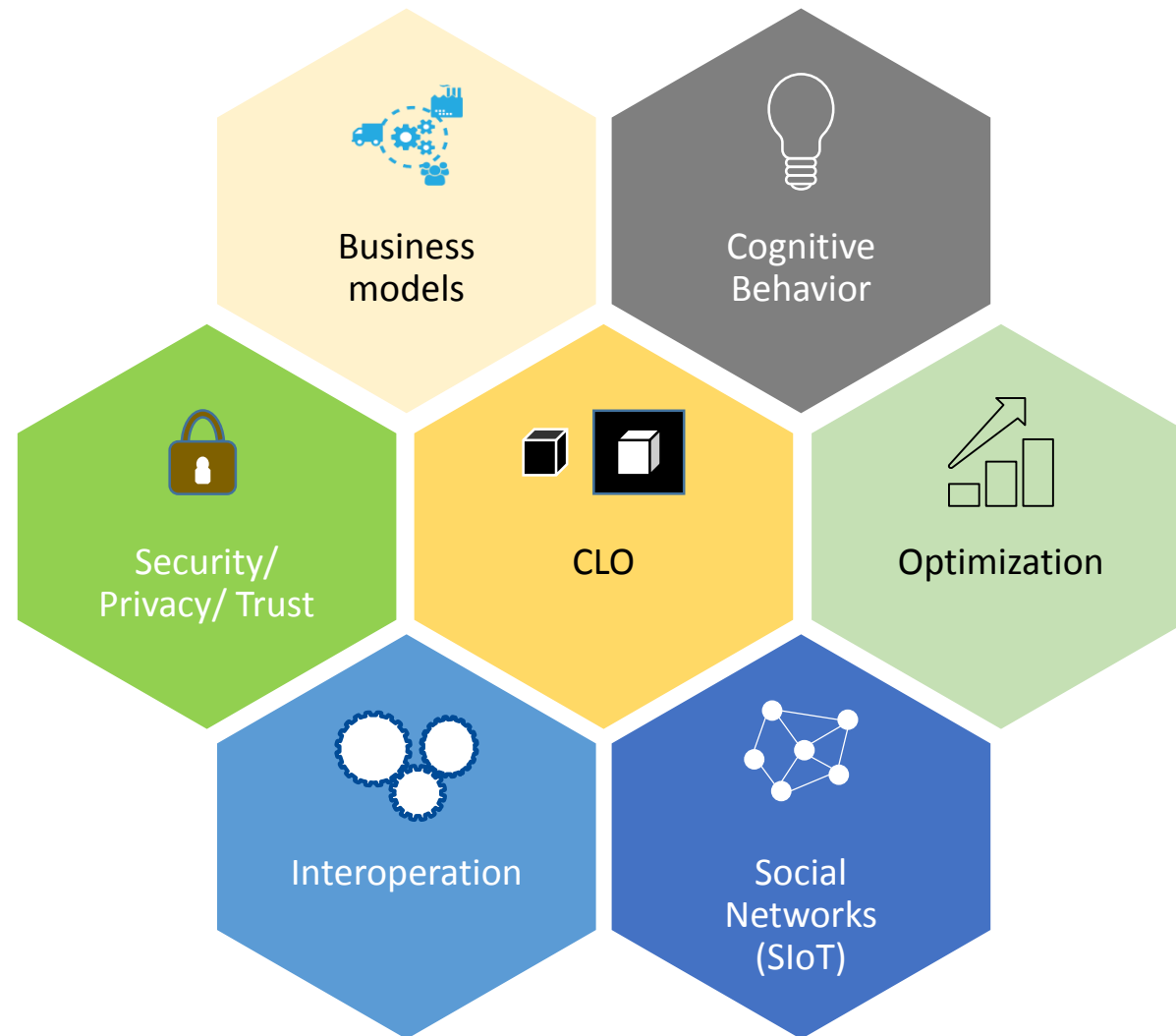
### “Cognitive Logistics Advisor” tool

- AI/ Predictive analytics
- Cognitive Logistics Object (CLO)

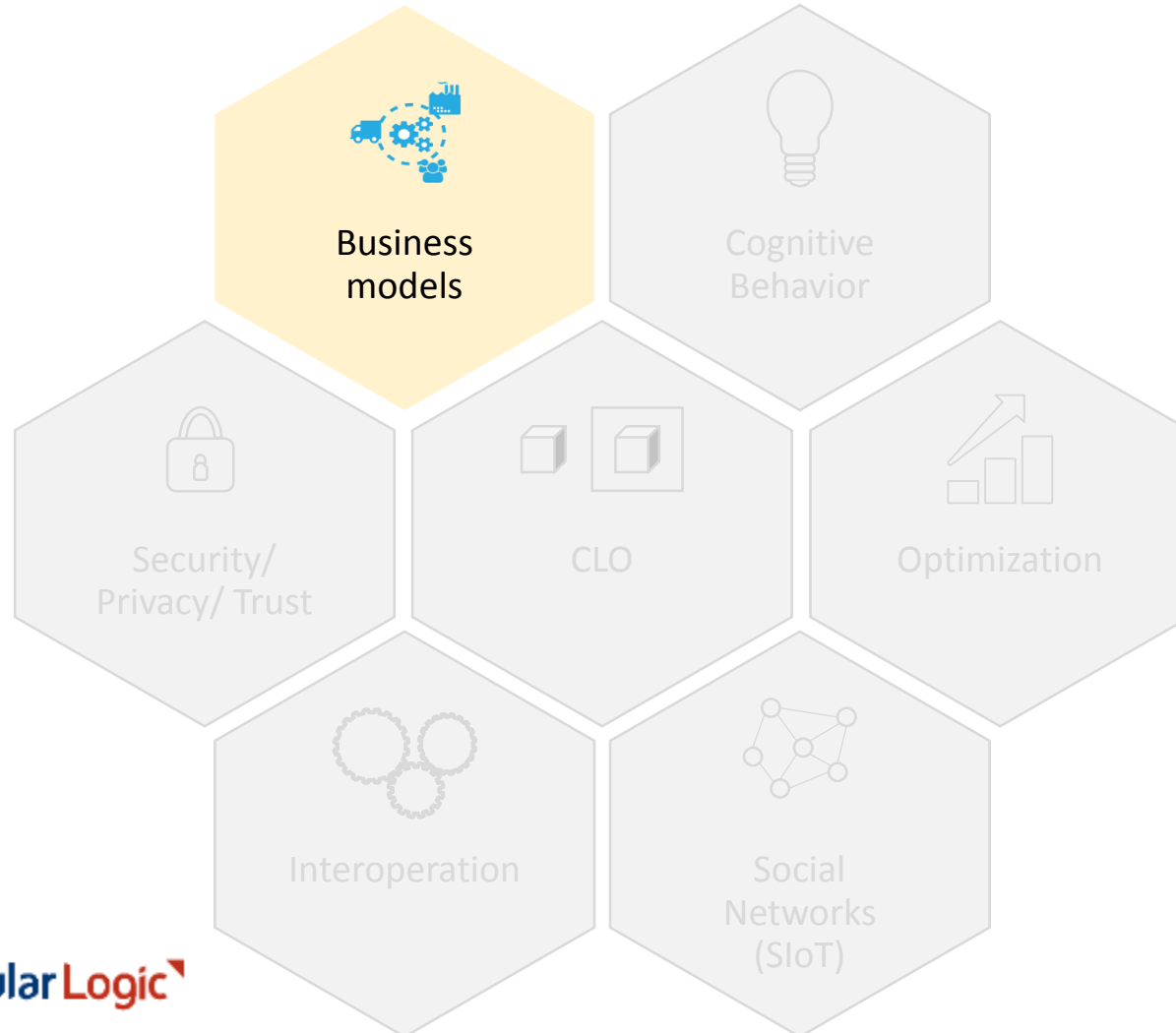
### Secure, private and trusted networks

- Security and Privacy aware policies
- Blockchain ensuring trust

# A holistic framework...



# Business Models



Drives the behavior of the whole system

- Same day delivery
- Faster delivery
- Last mile logistics
- Crowd logistics
- Postal operations
- Other

Business models define the strategic priorities and criteria for decision making (SLAs, priorities, etc.)

Applicable regulation and legislation

# Cognitive Logistics Object



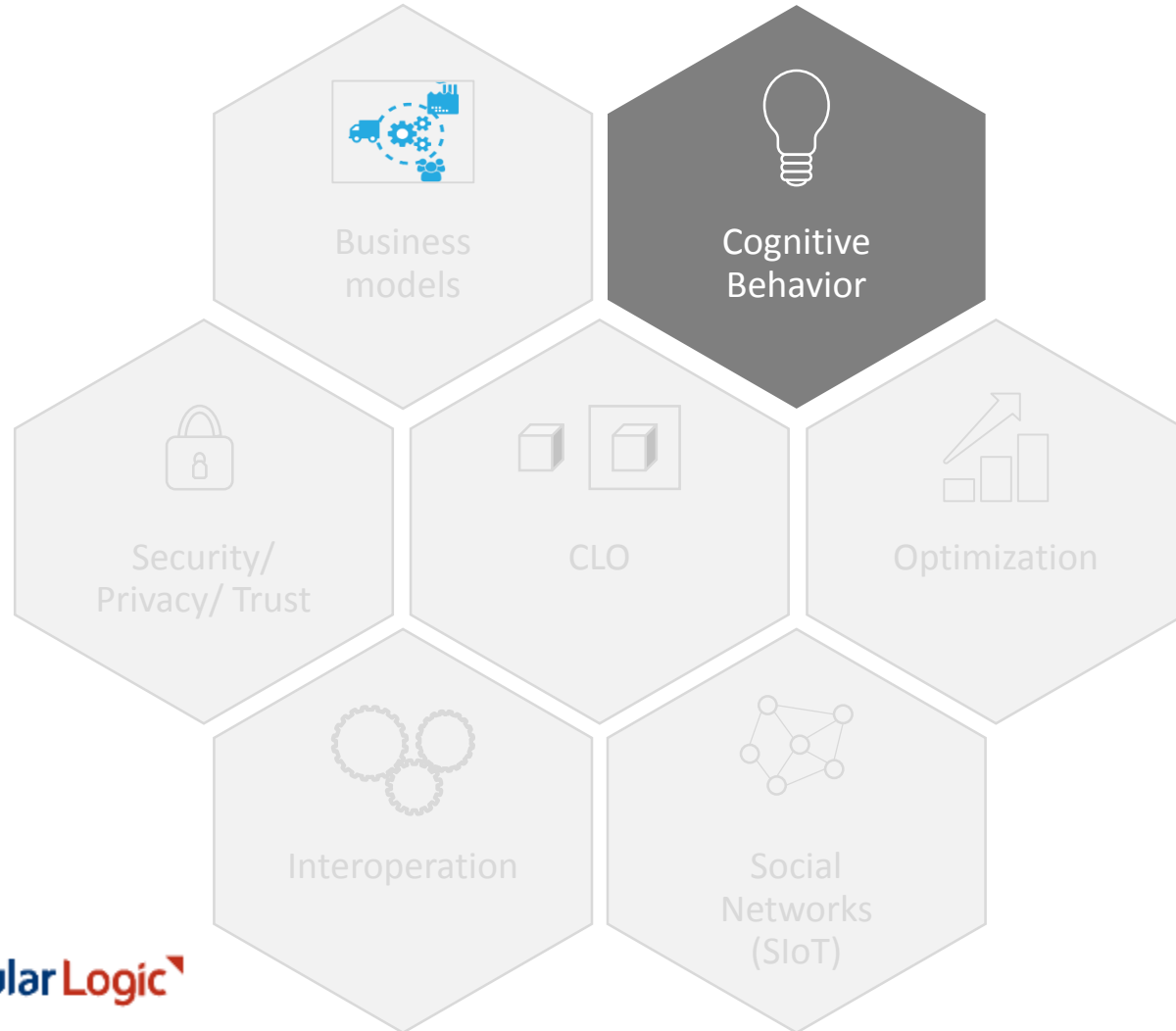
CLO is a **virtualized entity (digital twin)** that participates in the logistics process,

(digitally) represents **different actors** such as cargo, truck, traffic light, supporting system, etc. (depending on the case)

and has a **different capabilities** (from basic functionalities up to autonomous decision making and actuation),

which are **configured** per case.

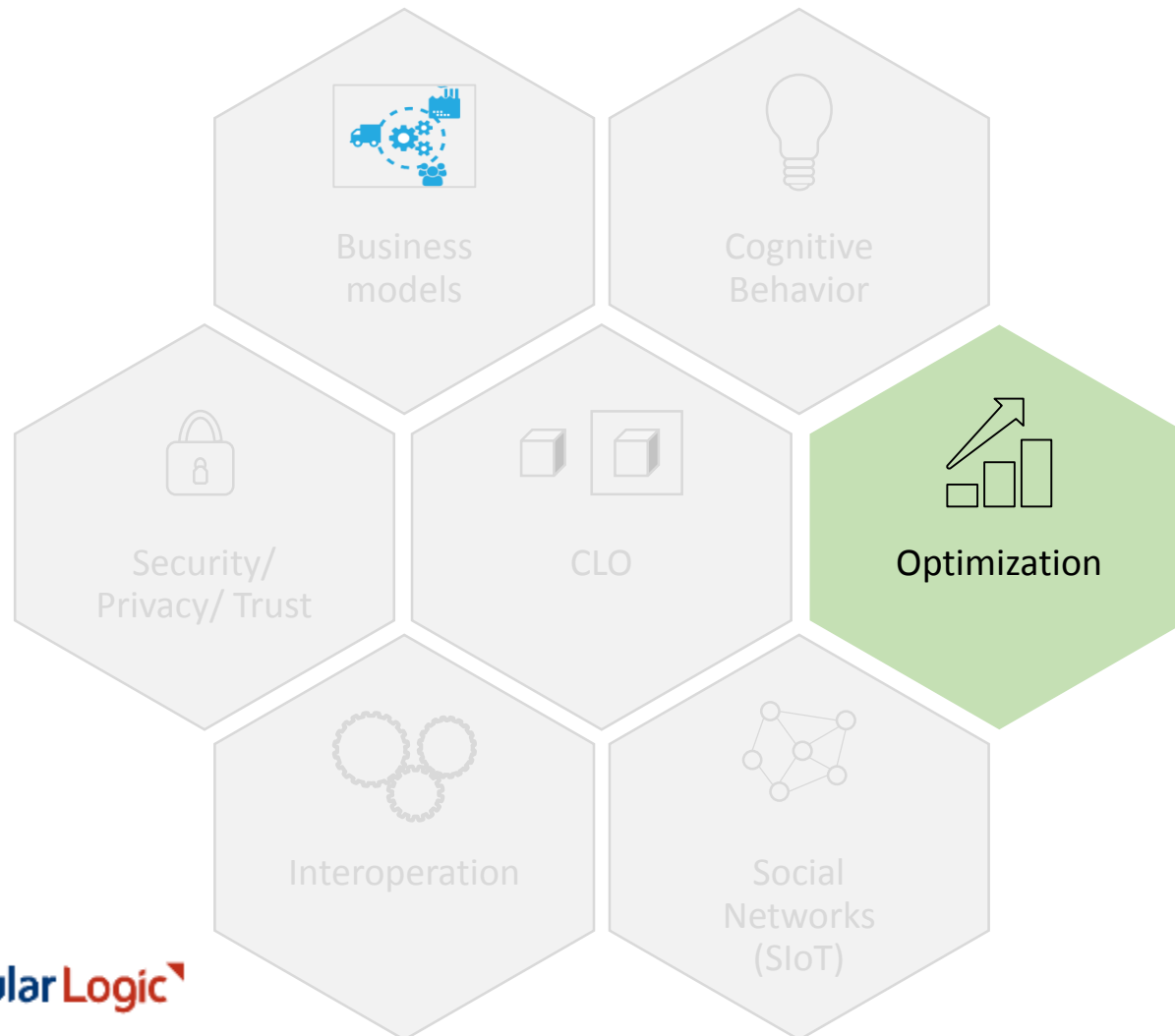
# Cognitive Behaviour



Continuous and dynamic process for:

- **Modelling:** Modelling the CLOs, their interrelationships among different CLOs and the whole network
- **Monitor:** data streams and analytics
- **Understand:** based on a knowledge base, detect anomalies
- **Reason:** Creates new knowledge with learning capabilities; updating existing knowledge base

# Optimization



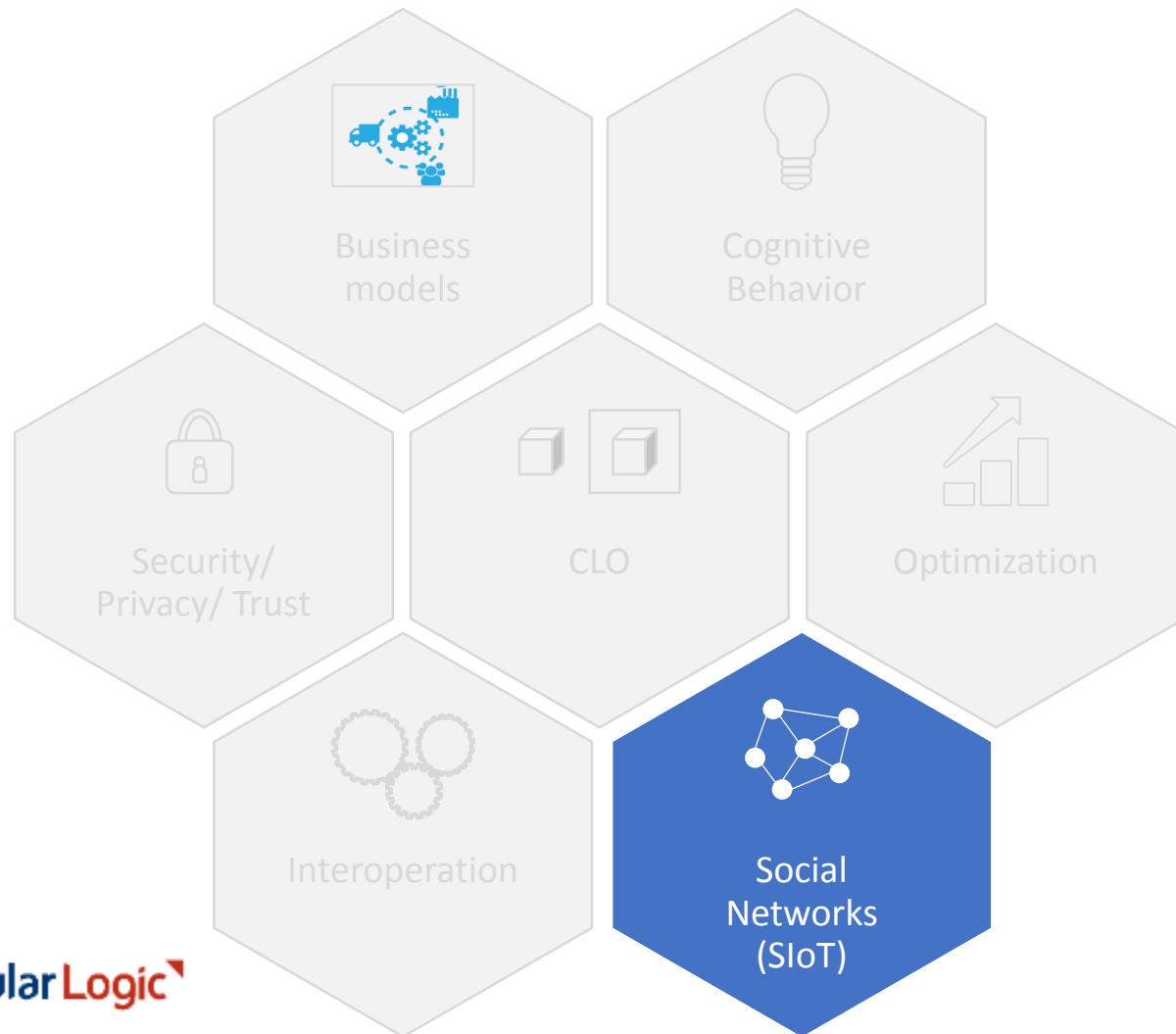
Optimization algorithms, models and services configurable to different circumstances

Based on event / anomaly detection different factors affecting optimization

- Load factor
- Time
- Cost
- SLAs
- Other...



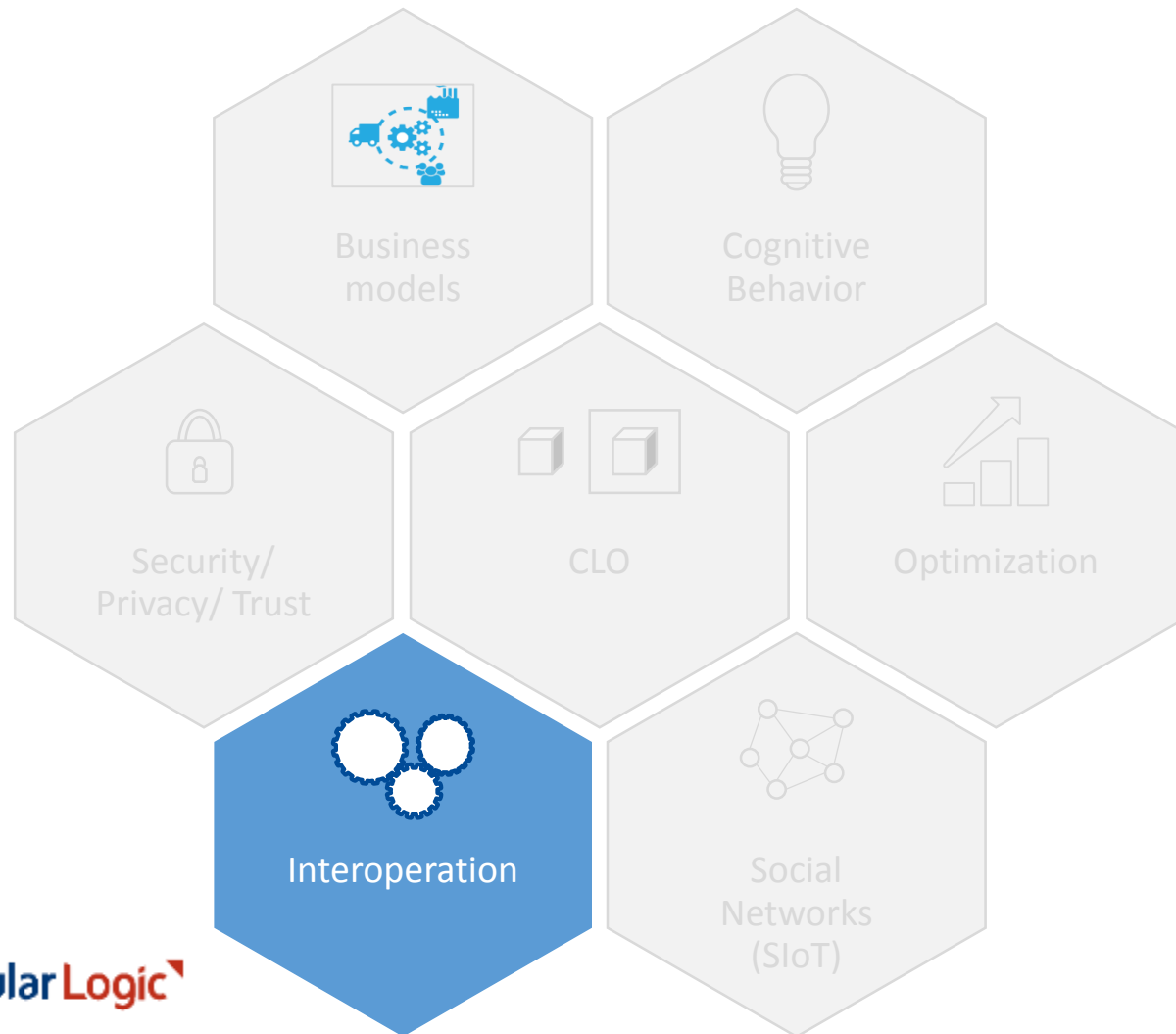
# Social Internet of Things



A distributed infrastructure allowing CLOs to communicate each other and exchange information

Through SIoT, neighbor actors can be identify and contacted

# Interoperation



Common information models based on exiting standards to allow for exchange of information among different CLOs

A message bus that orchestrates different services and among different systems

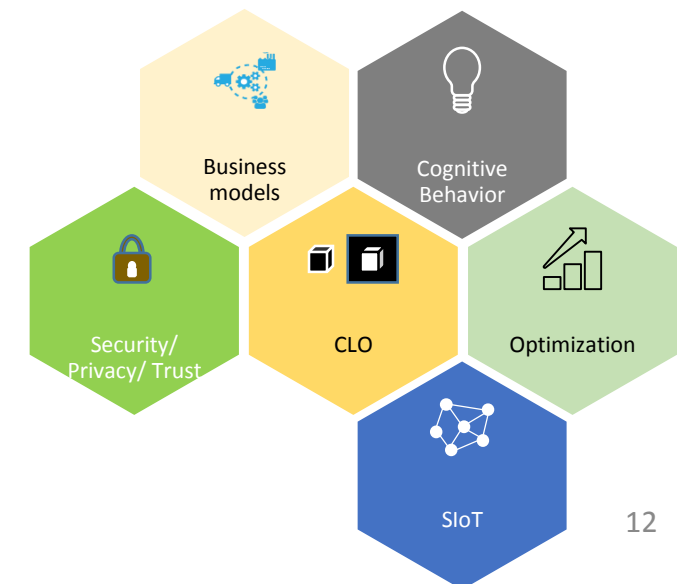
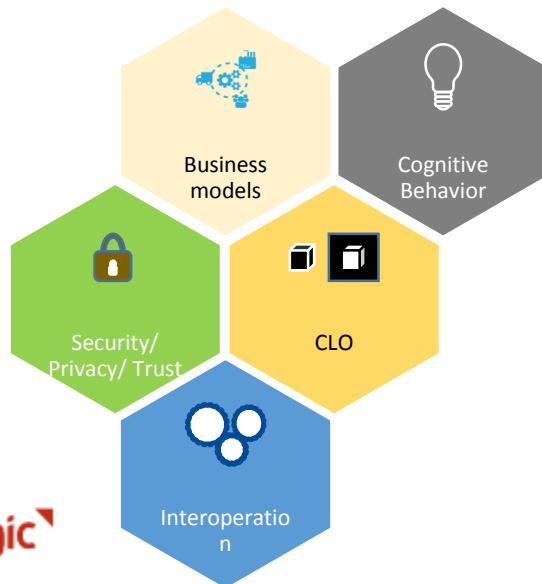
# Security/ Privacy/ Trust



- Crypto-based mutual authentication
- Authorization policies
- Trusted authentication through distributed ledger
- Data protection mechanisms

# A modular approach...

- COG-LO is not a monolithic platform.
- Consists of: a set of reference models, services and tools to allow for more collaborative and cognitive logistics
- Different implementations and configurations according to customer needs



## How it works

- 1 A **CLO** is always aware of its status
- 2 The **CLO** (truck, warehouse, Parking spot, etc.) joins different fixed or ad-hoc social networks
- 3 Through **Social Internet of Things (Tweeting CLOs)**, the CLO communicates with its fellow CLOs to negotiate about alternatives in case of an event
- 4 The **Cognitive Advisor** suggests optimal solutions



# Project Results

## Methodological approach

#1: New cognitive cargo-centric multi-modal transport models

#2: A reference model for future Cognitive Logistics behavior

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## Core Services

#3: Cognitive behavior tools with APIs

#4: Comprehensive framework/tools for security, privacy and trust

#5: Collaboration platform powered by Social Internet of Things

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## Tools

#6: Cargo Hitchhiking tool

#7: Cognitive Advisor tool

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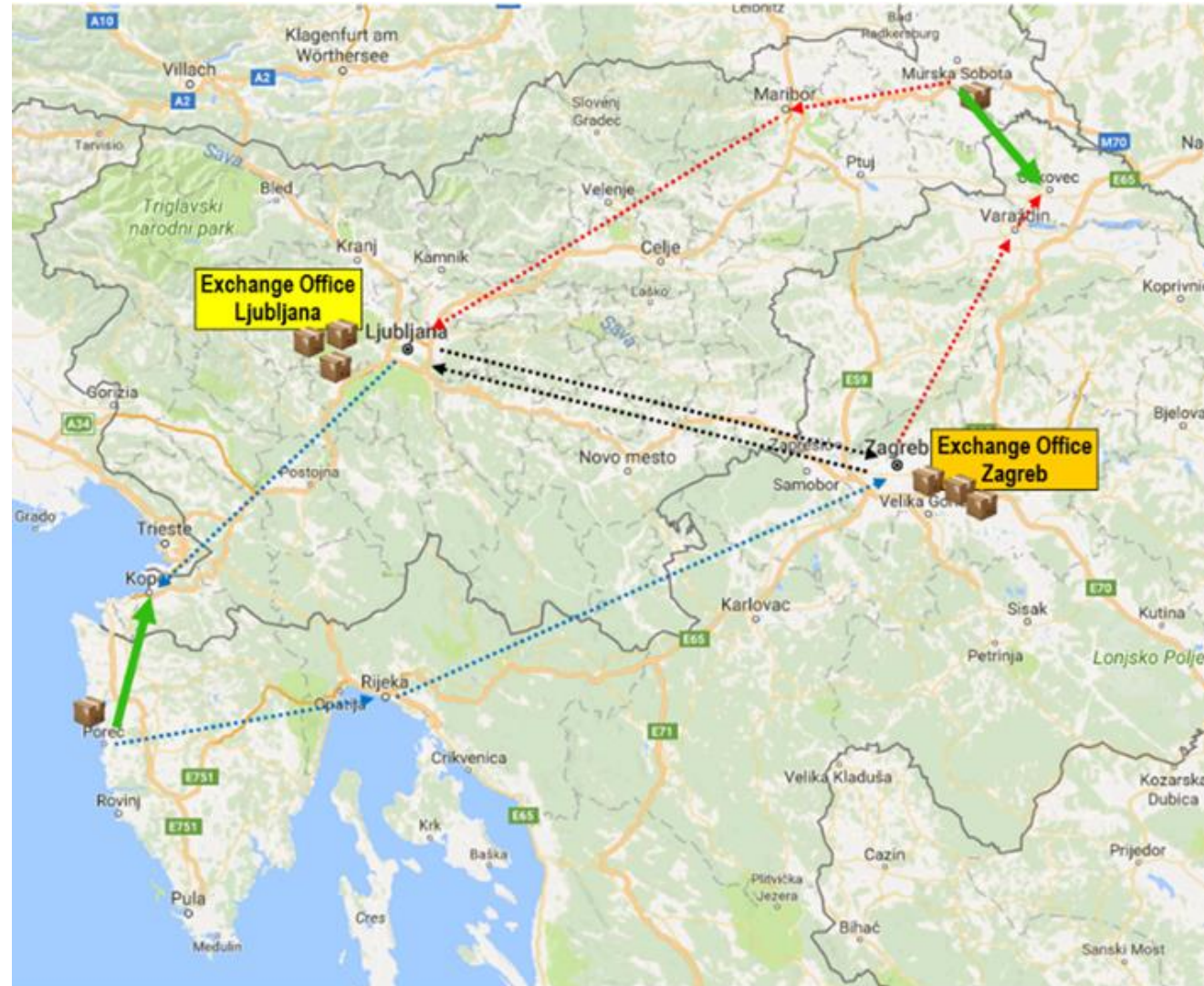
# Posta Slovenia-Croatia Post: Cross-country parcel deliveries

## Context

e-Commerce parcels from Slovenia to Croatia through Postal Operator services

## Problem/ Challenge

- Collaborative parcels tracking
- Optimized Slovenia->Croatia deliveries (currently only through Ljubljana hub)
- Real-time load factor monitoring and improvement





# Hellenic Posts: Backbone and urban parcels deliveries

## Context

- Backbone logistics for the intra-country transportation (Athens -> Thessaloniki)
- Urban logistics - merging delivery and picking boxes process

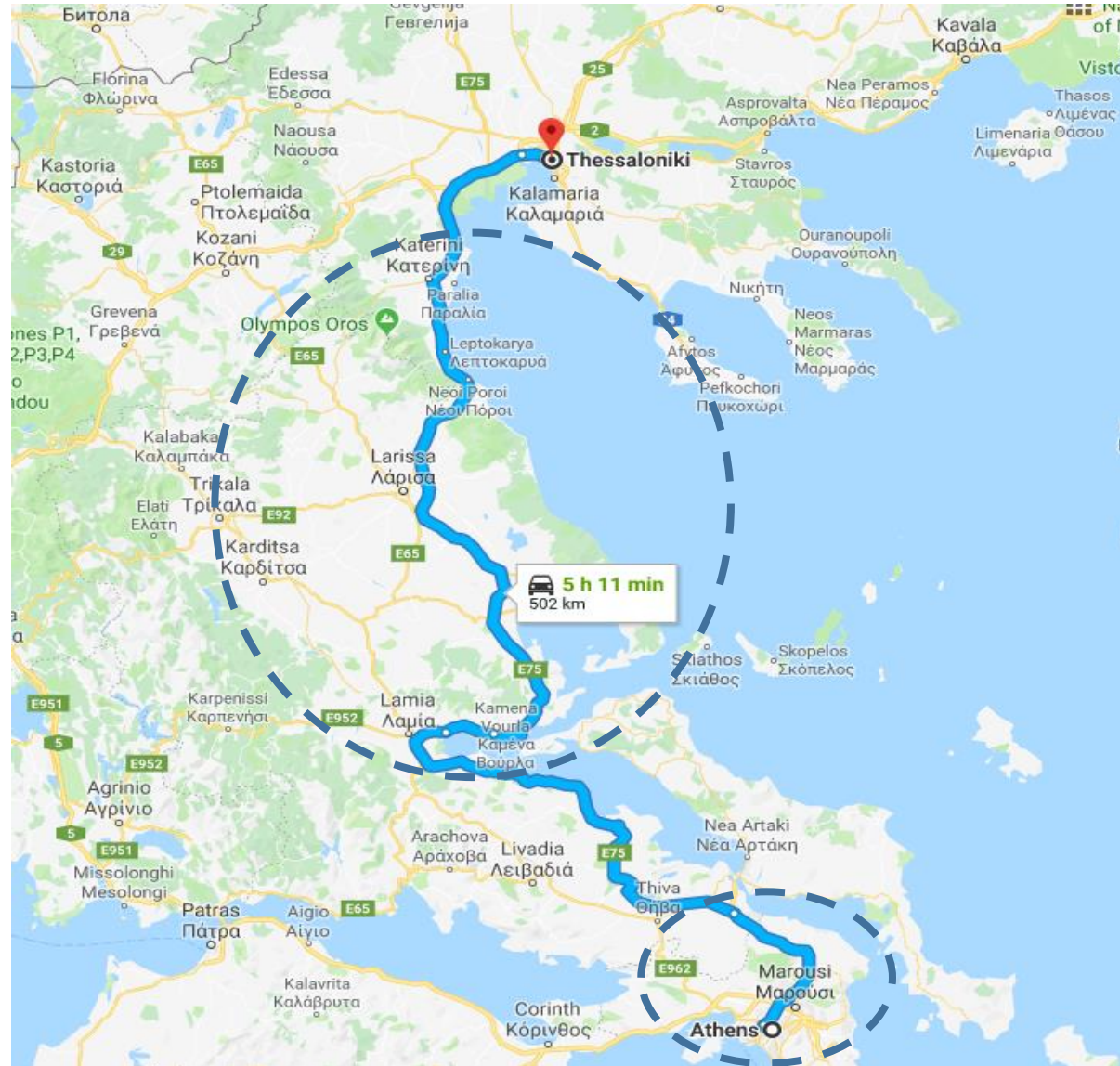
## Problem/ Challenge

### Backbone logistics:

- Improve leading position with new collaborations
- Load factor optimization

### Urban Logistics

- Improve response to ad-hoc events
- Real-time optimization and routing
- New collaborative models (retail,...)





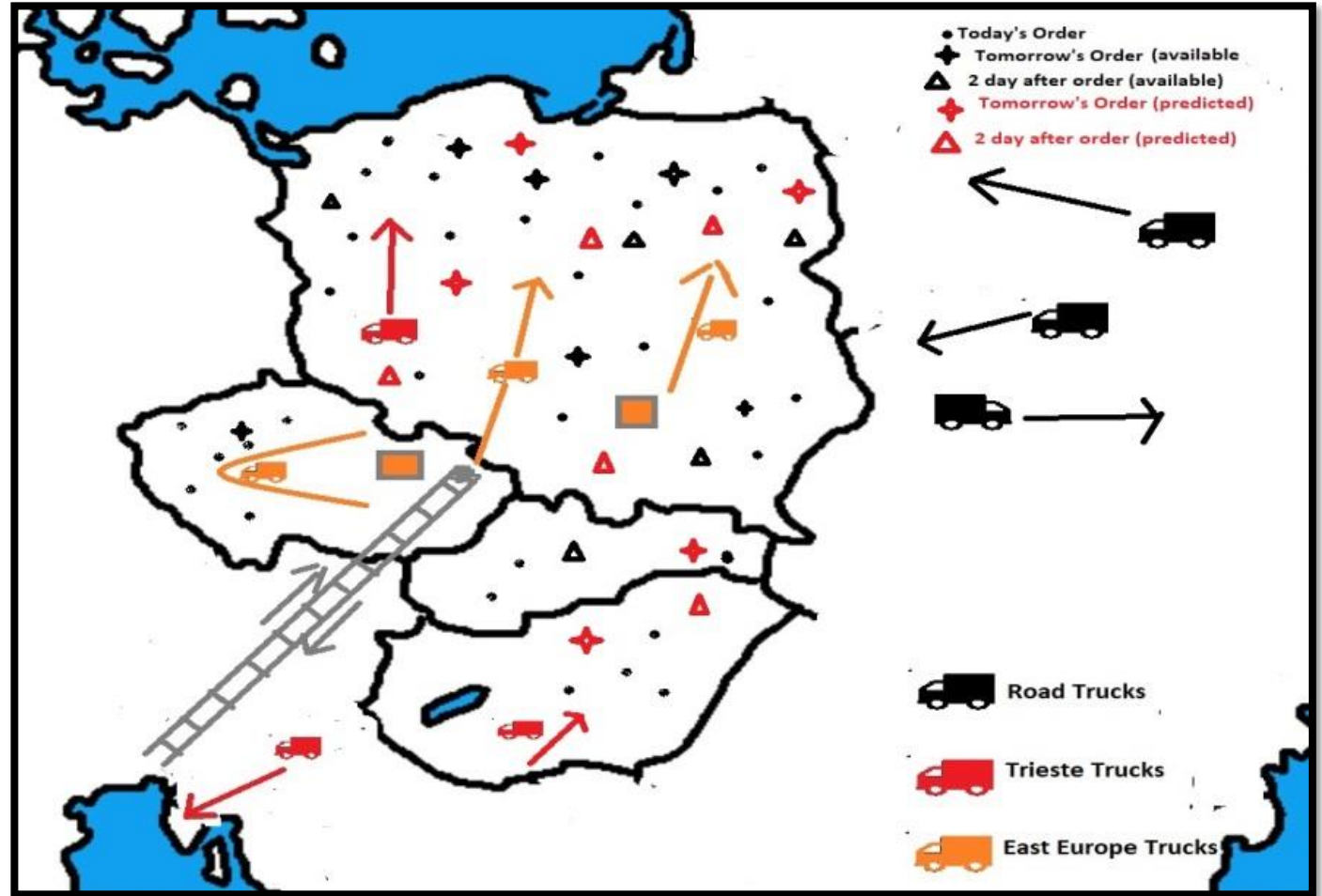
# EKOL: Optimized cargo forwarding at Port of Trieste

## Context

Cargo transshipment operations from Eastern Europe to Turkey – multimodal operations and forwarding (truck, train, ship) exploiting Trieste-Ostrava railway and Trieste-Lavrio-Yalova port connections

## Problem/ Challenge

- Under-utilization of resources
- Legislative restrictions on different truck types
- Cancellations or delays (road or rail network)
- Ad-hoc orders in Eastern Europe
- Predict delays and events in Trieste railway operation
- Optimization of orders' and trucks' allocation



# Benefits



- Increased load factor
- Reduced costs
- Reduced deliveries - improved assets utilization
- Improve delivery times
- Improve responsiveness
- Improve customer satisfaction





COGnitive Logistics Operations through secure,  
dynamic and ad-hoc collaborative networks



Project Coordinator



Technical Coordinator



Scientific Coordinator

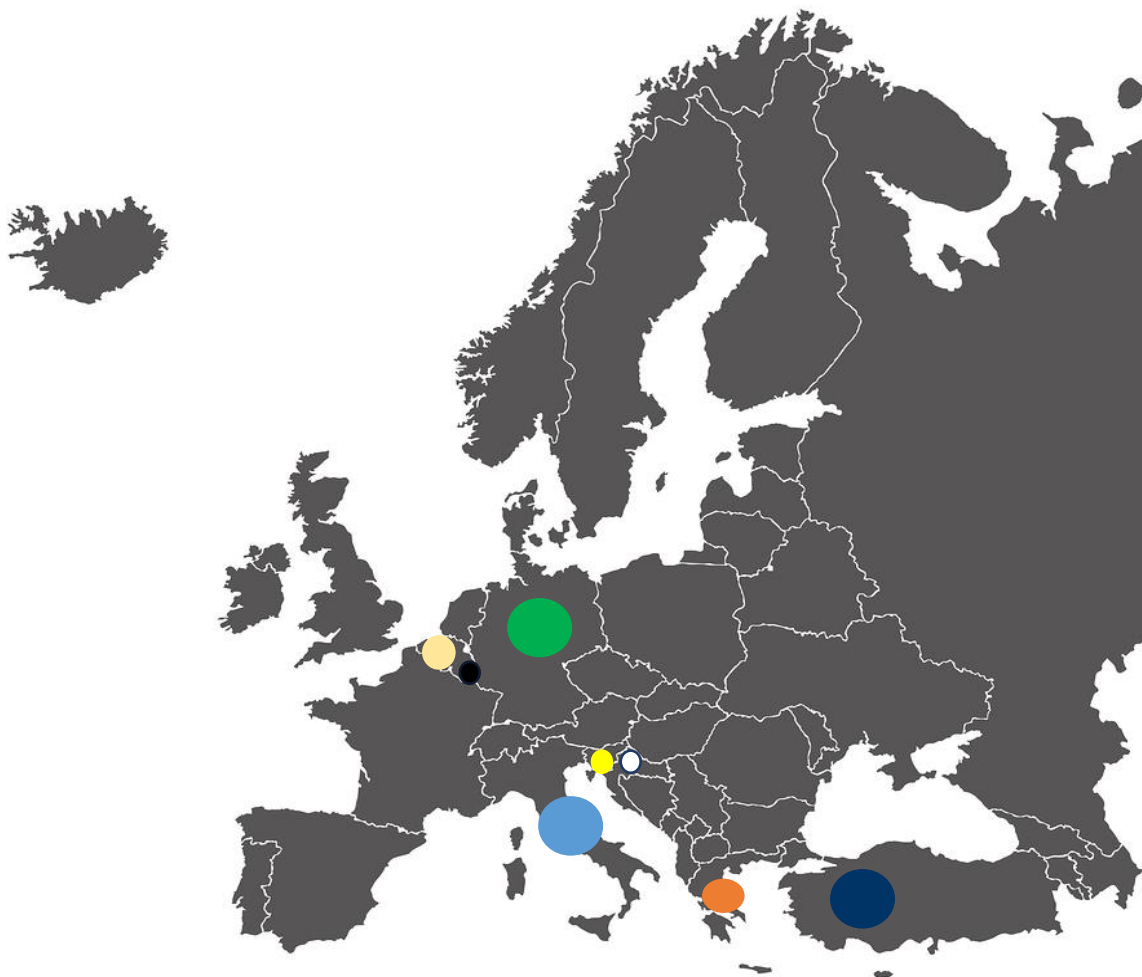


Project Funding ~ 5mio €

Start Month: June 2018

End Month: May 2021

Duration: 36 months



Technology Providers



Optimization, big  
data analytics



Consultancy



Pilots



Associations





# THANK YOU

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