



Two market drivers: Ultra-broadband for all, and gigabit

100_{Mbps}

2020 target for universal e-health, e-learning, triple play **Gbps**

Reality today Marketing, disruption **Business services**

Residential marketing **Business services**

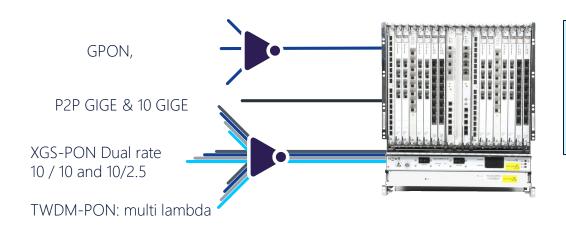
Mobile transport

The future



Universal Fiber Equipment

7360 ISAM FX OLT



- All type of fiber technologies
- All PON technologies: GPON, XGS-PON Dual rate, TWDMPON
- One line card for all PON technologies: XGSPON dual rate and TWDM PON

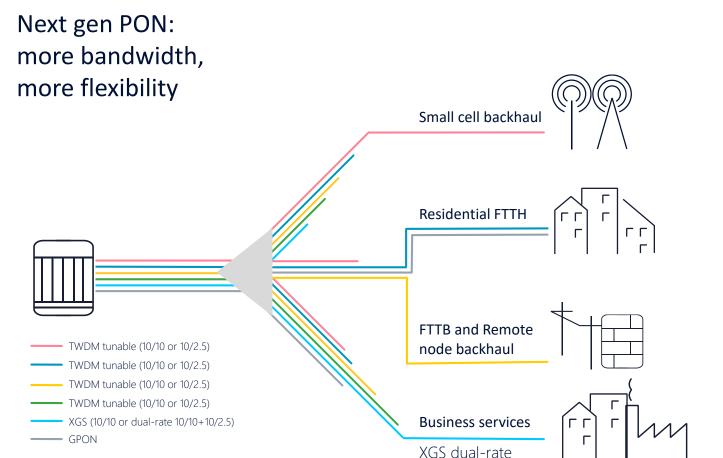
10.4_{Tb/s} Total Backplane Capacity

2.5Tb/s Switching Matrix Field proven Gigabit Solution

Choice of chassis 4-8-16 SLOTS

All services single platform





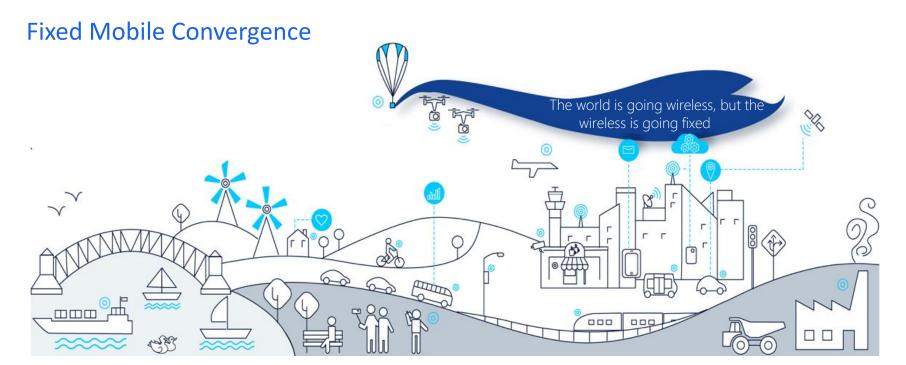
Backhaul increasing cell sites volumes and traffic, over existing residential network

Add more wavelengths to cover more residential users or boost their bandwidth

Backhaul large number of micro-nodes to boost bandwidth on copper loops

Increase revenue potential with high revenue generating business services





Mobile Transport

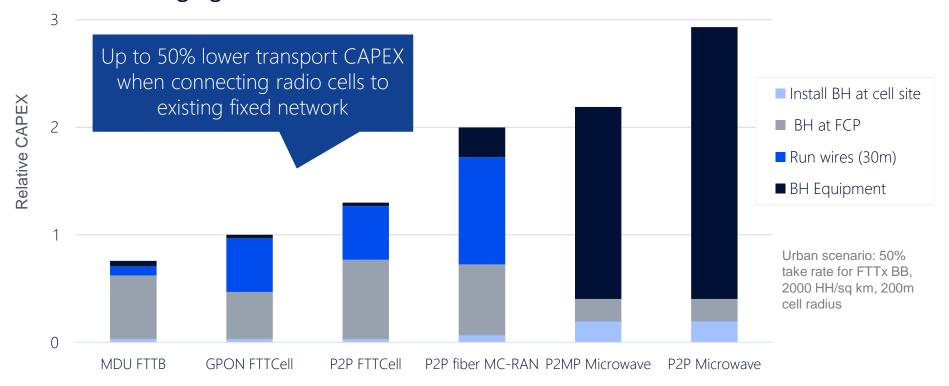
Fixed networks for backhaul of small cells 4G and Prepare to 5G backhaul

Fixed Wireless

Wireless PON to facilitate PON penetration in urban and sub-urban areas. Avoid the last '00 meters cabling



Up to 50% lower mobile backhaul/fronthaul CAPEX when leveraging fiber access





In the press

Telefonica

PR Telefonica prepares for 5G with XGS-PON

Providing a simple upgrade path from the current GPON fiber technology deployed by Telefonica, XGS-PON will deliver faster broadband speeds to customers and facilitate Telefonica's 5G mobile network roll-out.

NOKIA

Telefonica prepares for 5G with successful test of Nokia's next-generation fiber technology XGS-PON

 Telefonica lab trial of XGS-PON demonstrates power of technology that delivers 10 Gigabits per second (Gbps) symmetrical broadband speeds

Espoo, Finland - Telefónica has successfully tested Nokia's XGS-PON (Passive Optical Network) next-generation fiber-to-the-home (FTTH) technology in its labs, delivering symmetrical broadband speeds of up to 10Gbps. Providing a simple upgrade path from the current GPON fiber technology deployed by Telefonica, XGS-PON will deliver faster broadband speeds to customers and facilitate Telefonica's 5G mobile network roll-out.

Telefonica's successful test of Nokia's XGS-PON solution reflects its commitment to continually develop the capabilities and speed of its network, and is an important step towards extending new ultra-broadband services to customers. With 10Gpbs symmetrical (downstream and upstream) capabilities, the use of XGS-PON will allow Telefonica to quickly deliver new gigabit services to customers using existing GPON platforms and technology.



PR Du prepares for 40G with TWDM-PON

Nokia's TWDM-PON technology achieved 40 Gbps (Gigabits per second) in a lab test, paving way for 5G.

NOKIA 0 =

du prepares for fastest fiber broadband in the UAE with successful test of Nokia's next-generation 40 Gigabit TWDM-PON technology

Press Release

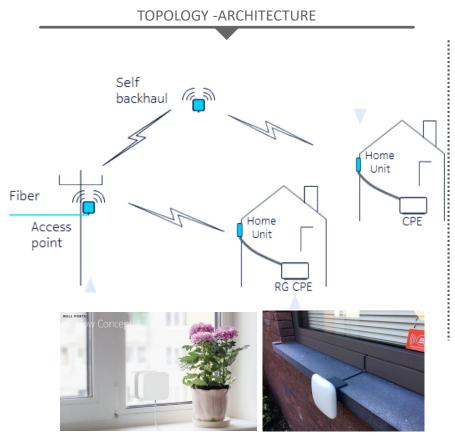
- Nokia's TWDM-PON technology achieved 40 Gbps (Gigabits per second) in a lab test, paving way for 5G and Internet of Things (IoT) and moving Dubai closer to becoming a smart city role model
- 40 Gbps can enable new services such as smart home and faster downloads speeds that allow a 2-hour, 4K-quality video to be downloaded
 in seconds

Dubai, UAE -- December 13, 2016

UAE-based telecommunications service provider du has successfully tested Nokia's Time and Wavelength Division Multiplexing Passive Optical Network (TWDM-PON) innovative fiber technology in its lab, reaching aggregate speeds of 40 Gbps.

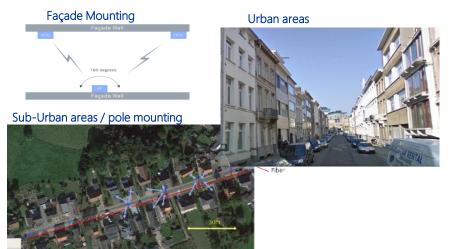


Wireless PON definition & Objectives



WIRELESS PON OBJECTIVES

- Provide similar capacity as GPON:
 - >1 Gbit/s drop rate (up to 300m)
- For target morphologies, enable:
 - Lower TCO
 - Faster and flexible deployment
 - Less trenching community/end-user convenience



Some Customer references on GPON



