BaaS vs ITaaS

The Next Generation Enterprise: Business as a Service in the Cloud

CREATIVE IDEAS
MARKETING & WEB

Office Line A.E.
ΣΥΣΤΗΜΑΤΑ & ΥΠΗΡΕΣΙΕΣ ΠΛΗΡΟΦΟΡΙΚΗΣ

What about us?

Panagiotis Kouris

CEO – Office Line S.A.

Certified Microsoft Partner & Professional

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CEO – Creative Ideas

Certified Microsoft Partner & Professional

http://www.creative-ideas.gr

ITaaS – Reality is Complex!

PaaS on Premise

SaaS by an ISV

IaaS on Premise

IaaS by a Hoster

PaaS by Microsoft

How do you keep costs down?
How do you keep service levels up?
How do you keep everyone informed?

The world of data is changing

10x increase every five years

85% from new data types

Big Data

Consumerization of IT

4.3 connected devices per adult

27% using social media input

"By 2015, organizations that build a modern information management system will outperform their peers financially by 20 percent."

– Gartner, Mark Beyer., "Information Management in the 21st Century"

Businesses that see the cloud as the future of services are already living in the past.

Cloud computing is no longer the future

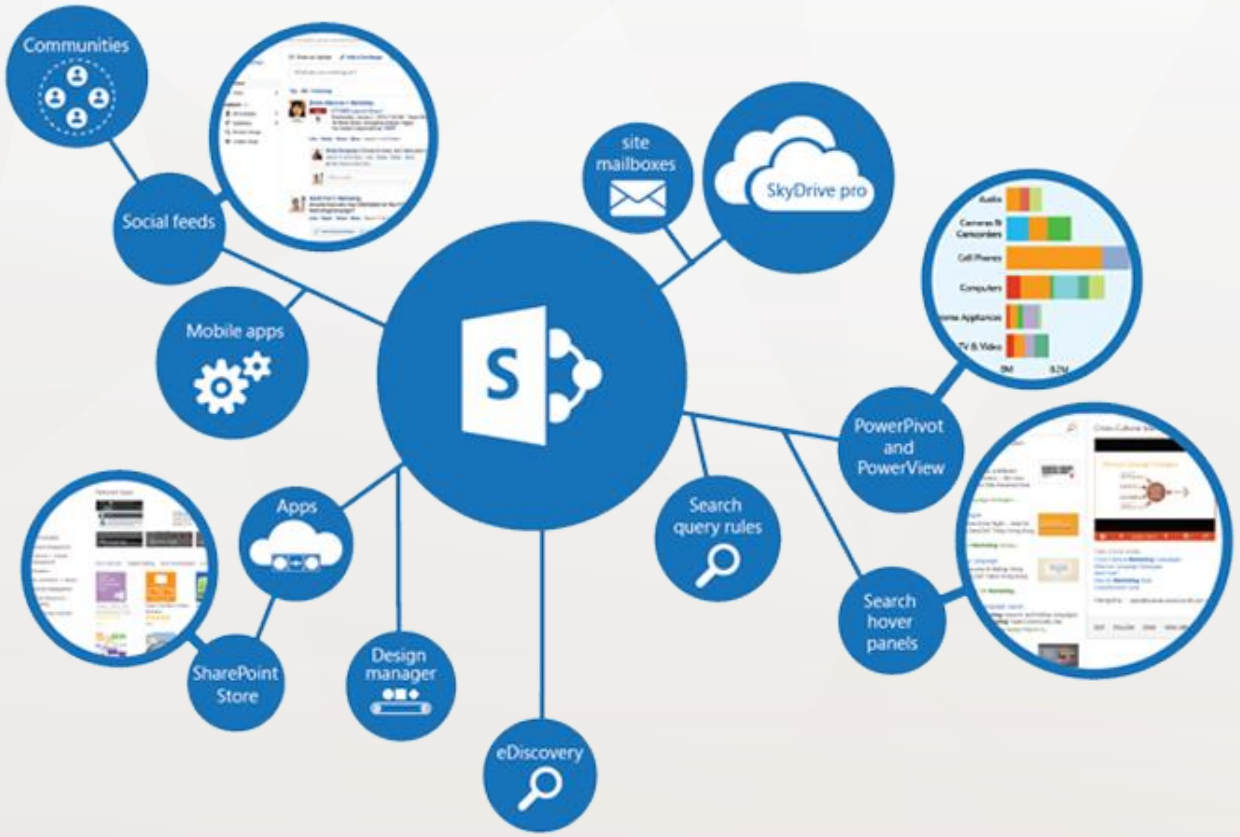
What is BaaS?

"IaaS"
Infrastructure-as-a-Service
host
"PaaS"
Platform-as-a-Service
build
"SaaS"
Software-as-a-Service
consume
"BaaS"
Business-as-a Service
integrate

Benefits?

- Speed
- Adaptability/Agility
- Scalability/Elasticity
- Reliability/Repeatability
- Cost Flexibility
- Analytics
- Strategic Goal Focus
- Collaboration
- Monitoring and Accountability

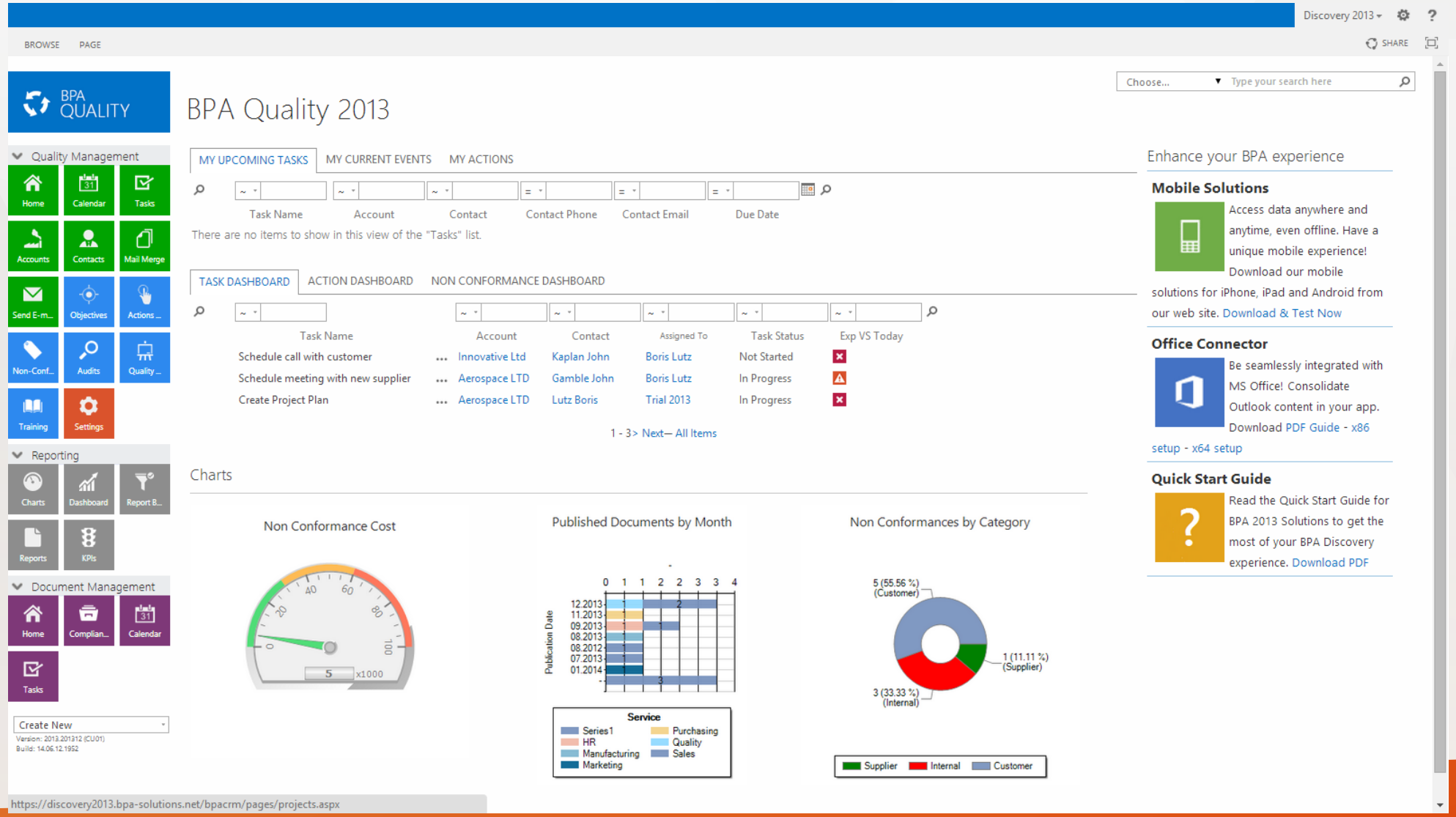
How?


Communities
Social feeds
Mobile apps
site mailboxes
SkyDrive pro
PowerPivot and PowerView
Search hover panels
Search query rules
Apps
SharePoint Store
Design manager
eDiscovery

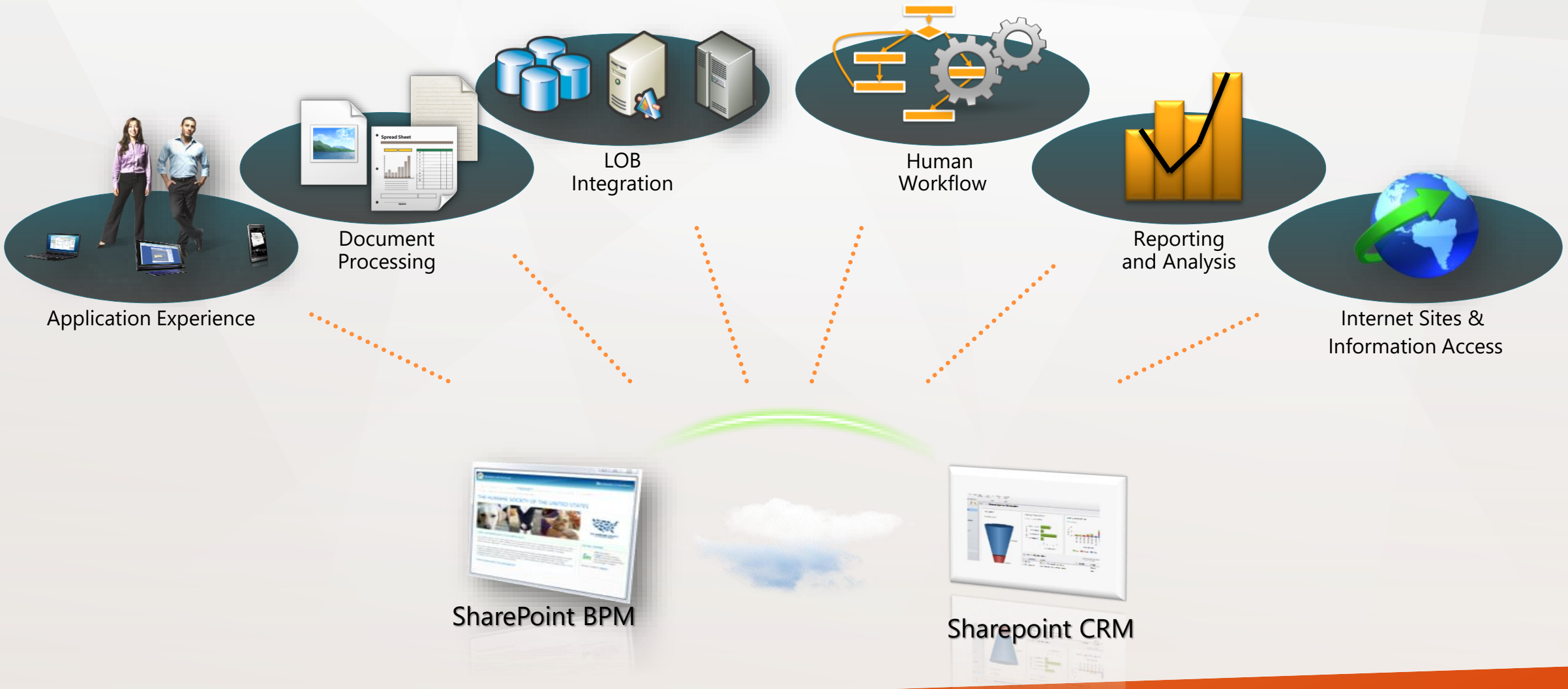
Process?

Expense Report
Vacation Request
Help Desk / Ticketing
Evaluation
HR Management
Mobile workers / Sales ONLINE
Quality & Risk Management
Marketing Strategies
Budgeting
And many many many many more…

Interface?


Discovery 2013
BROWSE
PAGE
SHARE
BPA QUALITY
BPA Quality 2013
Choose...
Type your search here
Quality Management
Home
Calendar
Tasks
Accounts
Contacts
Mail Merge
Send E-m...
Objectives
Actions ...
Non-Conf...
Audits
Quality ...
Training
Settings
Reporting
Charts
Dashboard
Report B...
Reports
KPIs
Document Management
Home
Complian...
Calendar
Tasks
Create New
Version: 2013.201312 (CU01)
Build: 14.06.12.1952
MY UPCOMING TASKS
MY CURRENT EVENTS
MY ACTIONS
Task Name
Account
Contact
Contact Phone
Contact Email
Due Date
There are no items to show in this view of the "Tasks" list.
TASK DASHBOARD
ACTION DASHBOARD
NON CONFORMANCE DASHBOARD
Task Name
Account
Contact
Assigned To
Task Status
Exp VS Today
Schedule call with customer
Innovative Ltd
Kaplan John
Boris Lutz
Not Started
Schedule meeting with new supplier
Aerospace LTD
Gamble John
Boris Lutz
In Progress
Create Project Plan
Aerospace LTD
Lutz Boris
Trial 2013
In Progress
1 - 3> Next— All Items
Charts
Non Conformance Cost
5
x1000
Published Documents by Month
Publication Date
12.2013
11.2013
09.2013
08.2013
08.2012
07.2013
01.2014
Service
Series1
HR
Manufacturing
Marketing
Purchasing
Quality
Sales
Non Conformances by Category
5 (55.56 %) (Customer)
1 (11.11 %) (Supplier)
3 (33.33 %) (Internal)
Supplier
Internal
Customer
Enhance your BPA experience
Mobile Solutions
Access data anywhere and anytime, even offline. Have a unique mobile experience! Download our mobile solutions for iPhone, iPad and Android from our web site. Download & Test Now
Office Connector
Be seamlessly integrated with MS Office! Consolidate Outlook content in your app. Download PDF Guide - x86 setup - x64 setup
Quick Start Guide
Read the Quick Start Guide for BPA 2013 Solutions to get the most of your BPA Discovery experience. Download PDF
https://discovery2013.bpa-solutions.net/bpacrm/pages/projects.aspx

Lot More Opportunities



Everyone should have access to the data they need

Unstructured Data? **No!!!**

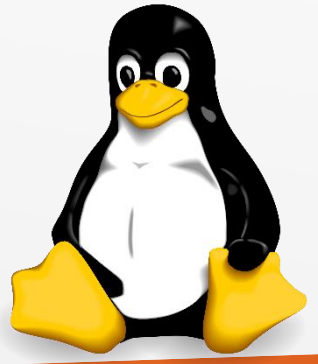
Data from Hybrid and Open Systems

Single Pane of Glass to gain control over any hybrid cloud

Built for the Cloud-First World

All-in-one IT management solution

- Microsoft Azure & Amazon Web Services (AWS)
- Windows Server & Linux
- VMware & OpenStack



Overview

Log Search

My Dashboard

Solutions Gallery

2.7GB
Servers and Usage

AD Assessment

4
Servers Assessed

3
High Priority Recommendations

6
Low Priority Recommendations

72
Passed Checks

Malware Assessment

1
Servers with Active Threats

38
Servers with Inadequate Protection

Capacity Planning

23.6 %
Available Cores

62.3 %
Available Memory

42.5 %
Available Storage

Backup

ITPRodBackup

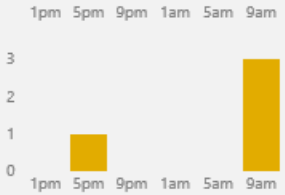
13
Servers backed up

3 TB
Backup data

Alert Management

0
Active critical alerts in the last 24 hours

4
Active warning alerts in the last 24 hours



Automation

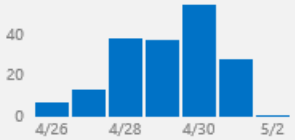
ITAutomation

9
Runbooks

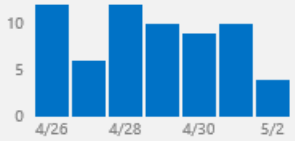
15
Jobs in the last 7 days

Change Tracking

20
Software changes in the last 24 hours



6
Windows service changes in the last 24 hours (excludes Status)



Security and Audit

95 ↘ 1
Active Computers in the last 24 hours

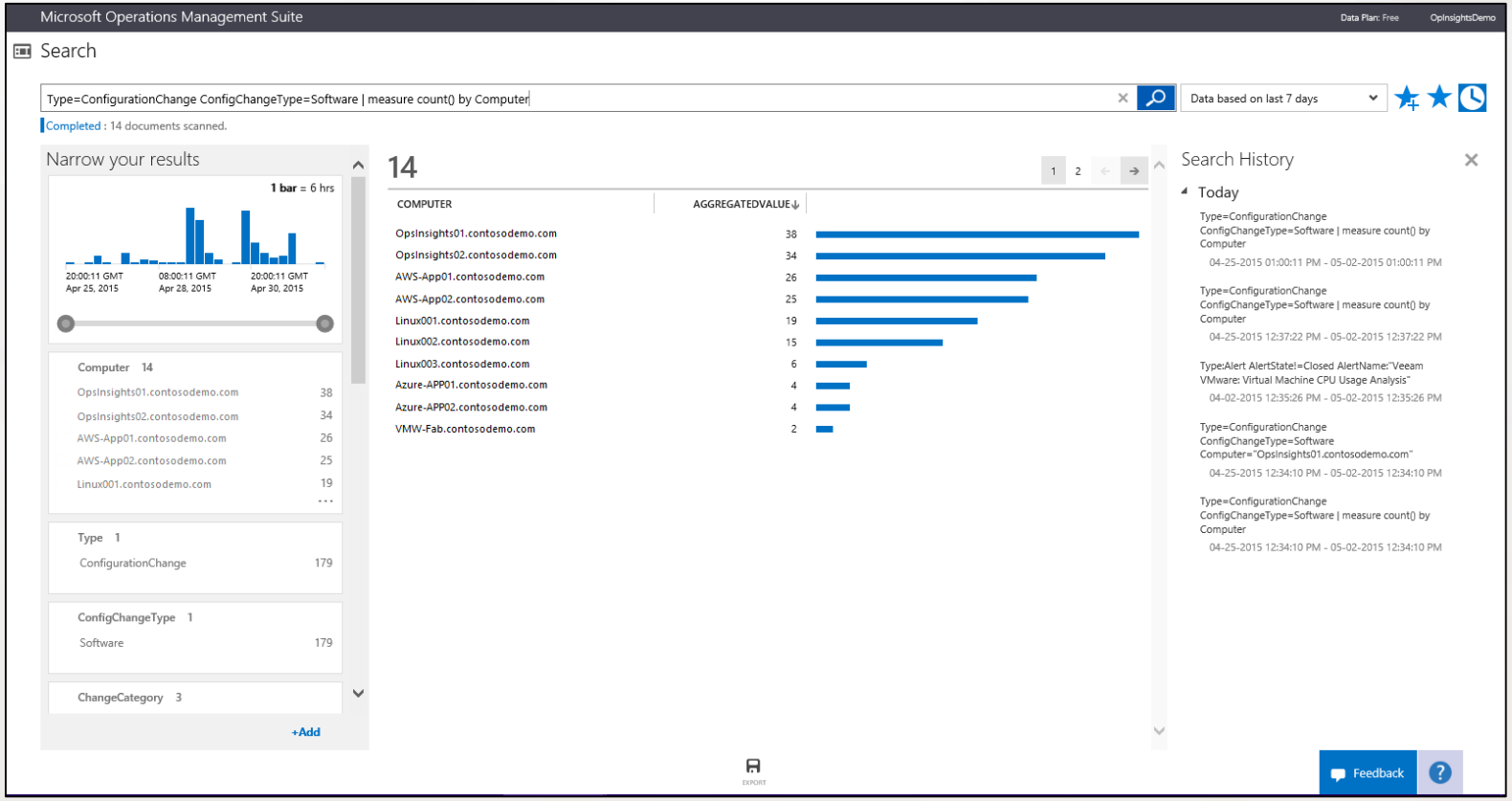
64 ↗ 1
Accounts Authenticated in the last 24 hours

Feedback

Integrated search

Combine and correlate any machine data from multiple sources

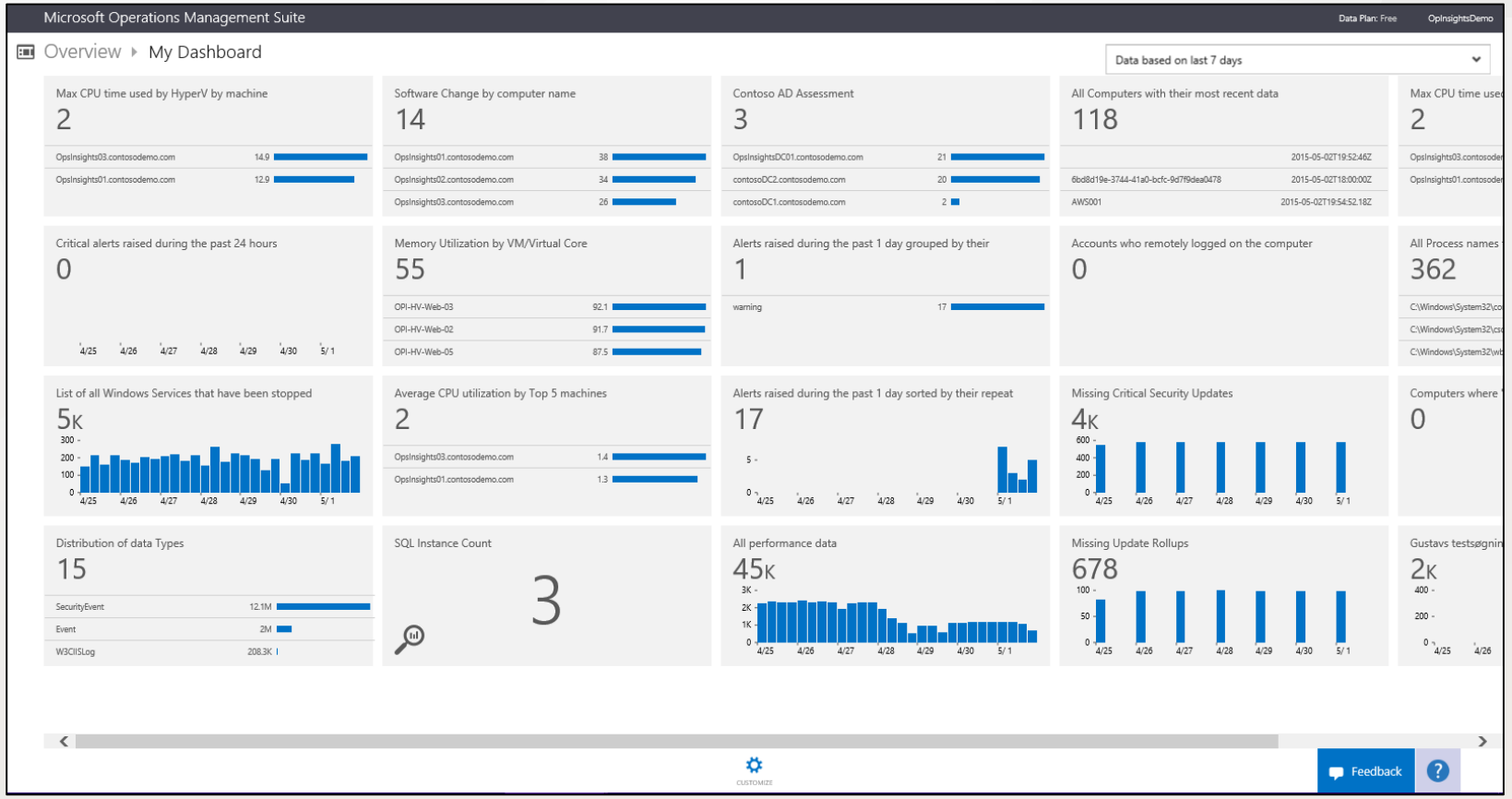
- Query, and filter the results by using facet controls.
- Automated data visualization
- Metrics pivoted around a particular problem areas
- Common search queries

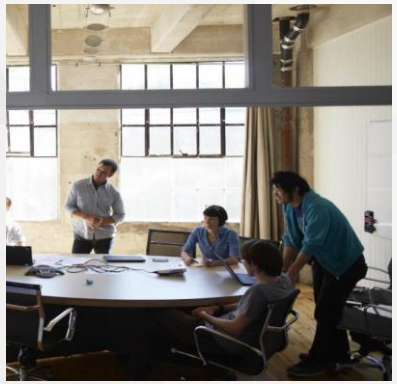


Custom Dashboard

Visualize all of your saved searches, providing a single lens to all your environment.

- Custom or sample searches
- Customizable visual information
- Shareable across teams



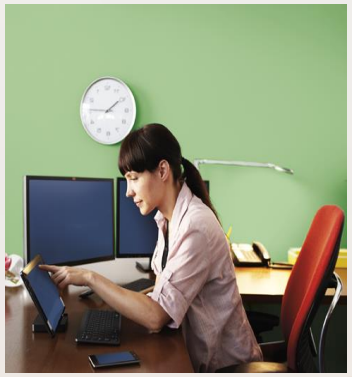


move faster

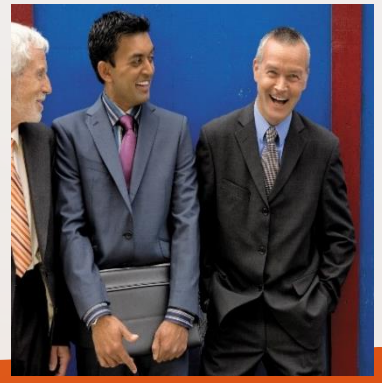
save money

The Cloud has changed how we work, where we work and how we do business.

integrate on-premise apps & data



scale on demand



Microsoft Confidential

New Pulse of IT

Be Strategic; Solve Business Problems

How can you deliver services faster?

How can you help the company continue expansion?

How can you increase customer satisfaction or retention?

What are current pain points for…

Customers? Partners? Employees?

What new services (cloud, mobile) might your company be able to benefit from?

Your Vision + Our Cloud Solution = Success!

OUR GOALS

Cloud-Ready Information Platform

MISSION CRITICAL CONFIDENCE

Required 9s & Protection

Blazing-Fast Performance

Enhanced Security & Compliance

Peace of Mind

BREAKTHROUGH INSIGHT

Rapid Data Exploration & Visualization

Managed Self-Service BI

Credible, Consistent Data

Big Data Analytics & DW

CLOUD ON YOUR TERMS

Scale On Demand

Fast Time to Solution

Optimized Productivity

Any Data, Anywhere

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Thank you!

☺

*** Don’t forge to visit our booth for more productivity!!!**